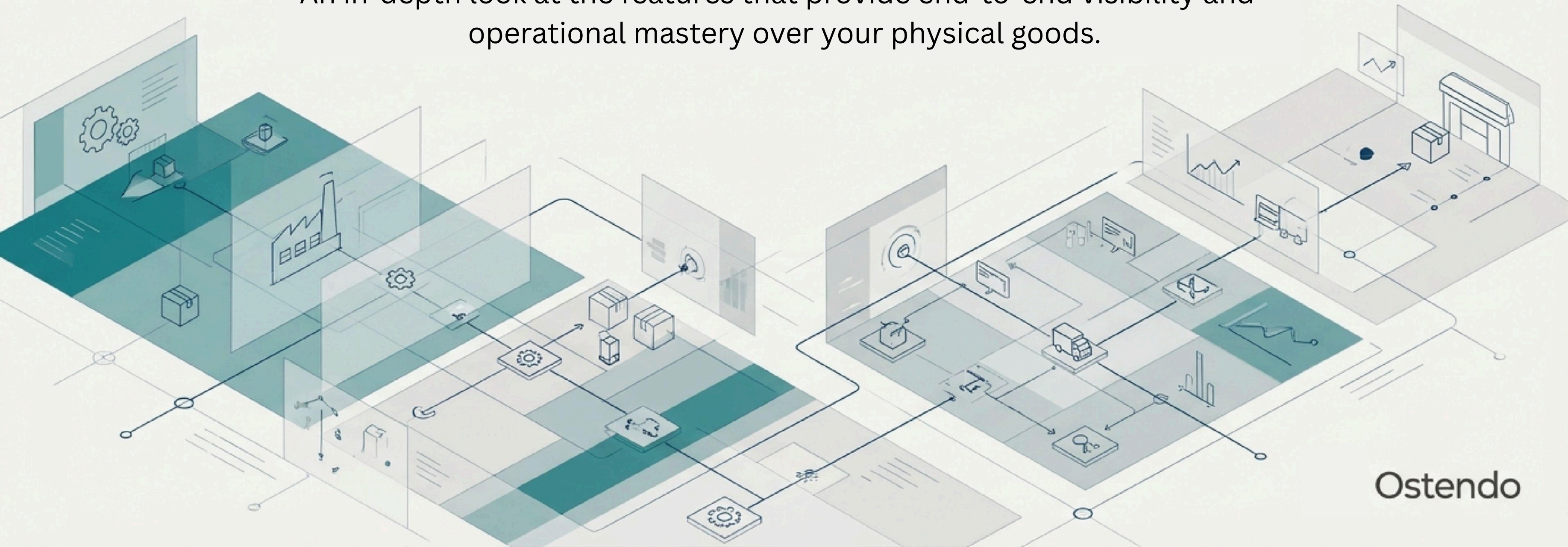


# The Inventory Command Center: Total Control from Source to Sale

An in-depth look at the features that provide end-to-end visibility and operational mastery over your physical goods.



Ostendo



# Your inventory doesn't just sit. It flows.

Managing inventory is managing a constant, complex flow of goods, data, and money.

From international procurement and multi-site distribution to precise warehouse management and demand forecasting, every stage presents unique challenges.

A true solution provides visibility and control at every single point in that journey.

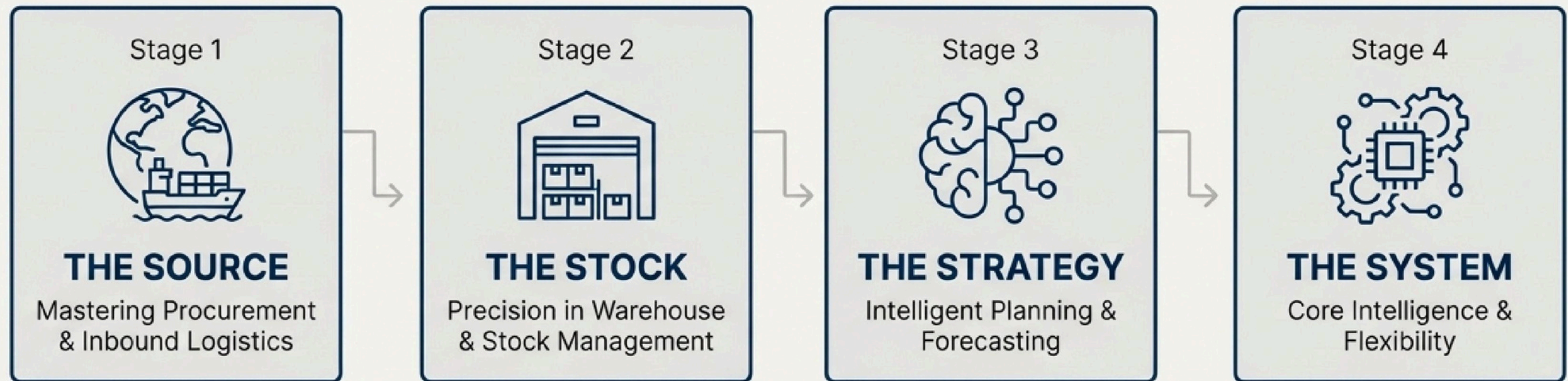
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**This presentation follows that journey, demonstrating how Ostendo provides the tools for mastery at each step.**





# The Ostendo Inventory Journey: A Framework for Control



We will explore the specific capabilities that give you command over each stage of your inventory's lifecycle.



## Part 1: The Source

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# Achieve True Product Profitability with Precision Costing



### Full Landed Costing

- **What it is:** Attribute all shipment costs—freight, duty, insurance—to your items.
- **How it works:** Spread costs across goods in any manner you select, even with costs in multiple currencies or from multiple Purchase Orders on a single shipment.
- **Why it matters:** Uncover the true cost of goods to make smarter pricing, sourcing, and profitability decisions.



### Supplier Purchase Contracts

- **What it is:** Control supplier item pricing based on pre-defined contract parameters.
- **How it works:** Manage pricing based on volumes, values, or specific effectivity dates for open-term or fixed contracts.
- **Why it matters:** Ensure pricing accuracy, enforce supplier agreements automatically, and streamline the purchasing process.



## Part 1: The Source

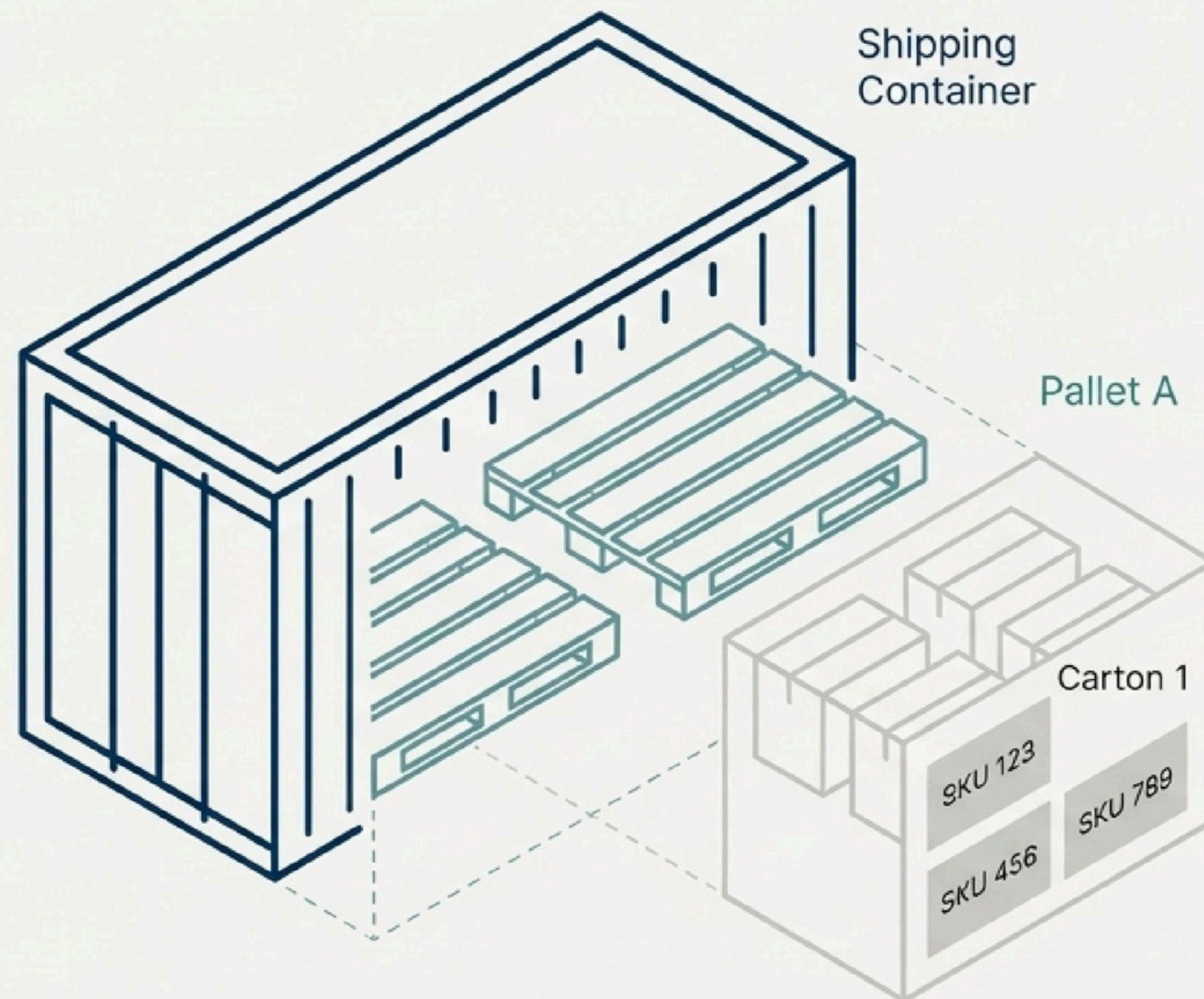
# Track Your Goods Before They Even Hit the Warehouse

## Container Tracking

**The Challenge:** A single shipment contains dozens of SKUs across multiple pallets and cartons. How do you track it all as a single, logical unit?

**The Ostendo Solution:** Group many individual SKUs into a generic 'Container'. A Container can be a Shipping Container, a Pallet, or an Outer Carton. This capability is nested, meaning a Container can be tracked within another Container.

**Benefit:** Provides complete visibility of inbound goods at a macro level, simplifying receipt processes and improving coordination with logistics partners.





## Part 2: The Stock

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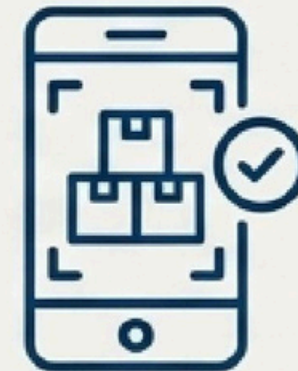
# Command and Control Over Your Physical Warehouse



### Granular Location Management

**Feature:** Multi-stock warehouse and location capability (Aisle / Rack Row).

**Benefit:** Know the exact physical location of every item in every warehouse, optimizing picking and put-away routes.



### Real-Time Mobile Operations

**Feature:** Standard Mobility (Android & iOS) functions.

**Benefit:** Empower your team to perform key tasks directly from the warehouse floor, eliminating paper-based errors and delays.

- Receipting Goods into store
- Stock Counts
- Stock Transfers
- Picking of Stock



### Internal Cost-Control

**Feature:** Optional Site Costing for inventory.

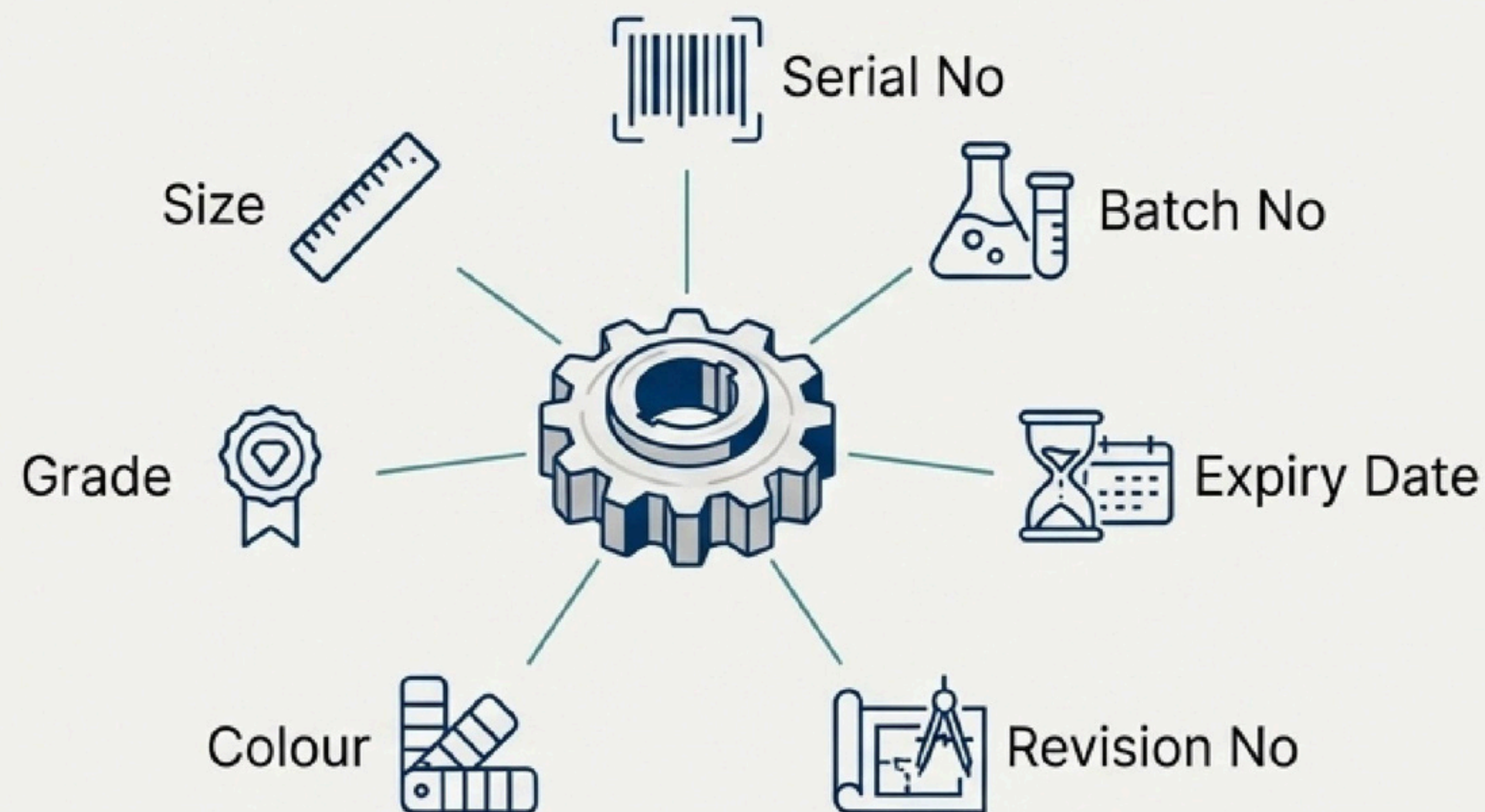
**Benefit:** Accurately spread costs like freight charges across internal transfers of stock between your sites or branches, ensuring accurate branch-level profitability.



## Part 2: The Stock

# Complete Down-to-the-Unit Traceability and History

For quality control, recalls, or warranty service, you need a complete, auditable history of every item. Ostendo provides multi-dimensional traceability.



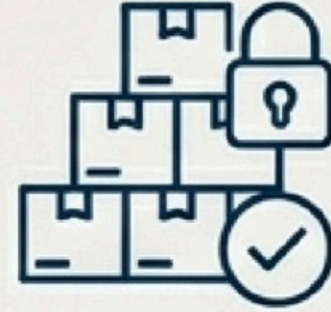
Full transaction history with drill-down capability back to the original source transaction for any item.



## Part 2: The Stock

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# Intelligent Fulfillment and Replenishment



### Guarantee Order Fulfillment

**Feature:** Stock Reservations (for Jobs, Sales, and Assembly Orders).

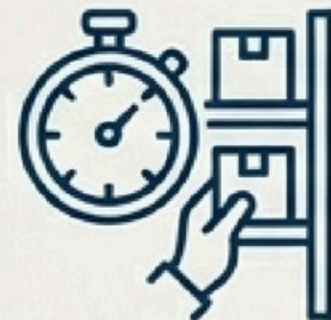
**Benefit:** Ring-fence and reserve physical stock for specific orders *prior* to the final issue from inventory, preventing accidental allocation to other orders.



### Simplify High-Volume Stock Control

**Feature:** Two Bin (Kanban) Functionality.

**Benefit:** A simplified stock control method for low-value, high-volume items. These items are excluded from complex MRP runs, streamlining planning.



### Optimize Picking Efficiency

**Feature:** Item Pick Time Information.

**Benefit:** Store estimated pick times against items to assist in accurately scheduling the labor and time required to pick and fulfill a customer order.



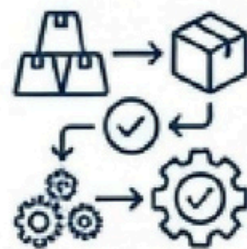
## Part 3: The Strategy

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# From Reactive to Predictive: The Planning Engine

Move beyond simple re-order points. Ostendo's planning engine evaluates current and future demand across your entire network to tell you what you need, where you need it, and when.

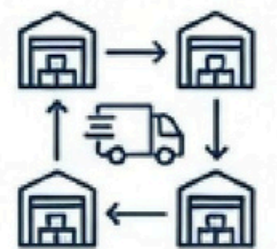
### Materials Requirements Planning (MRP)



**Function:** Determines product requirements to satisfy all current and future demand.

**Output:** Automatically creates Purchase and Manufacturing orders if replenishment is required, based on a comprehensive evaluation of supply and demand.

### Distribution Requirements Planning (DRP)



**Function:** Allows for multi-site processing of orders and stock.

**Benefit:** Manages inventory requirements and replenishment across multiple warehouses or branches, ensuring optimal stock levels throughout your network.

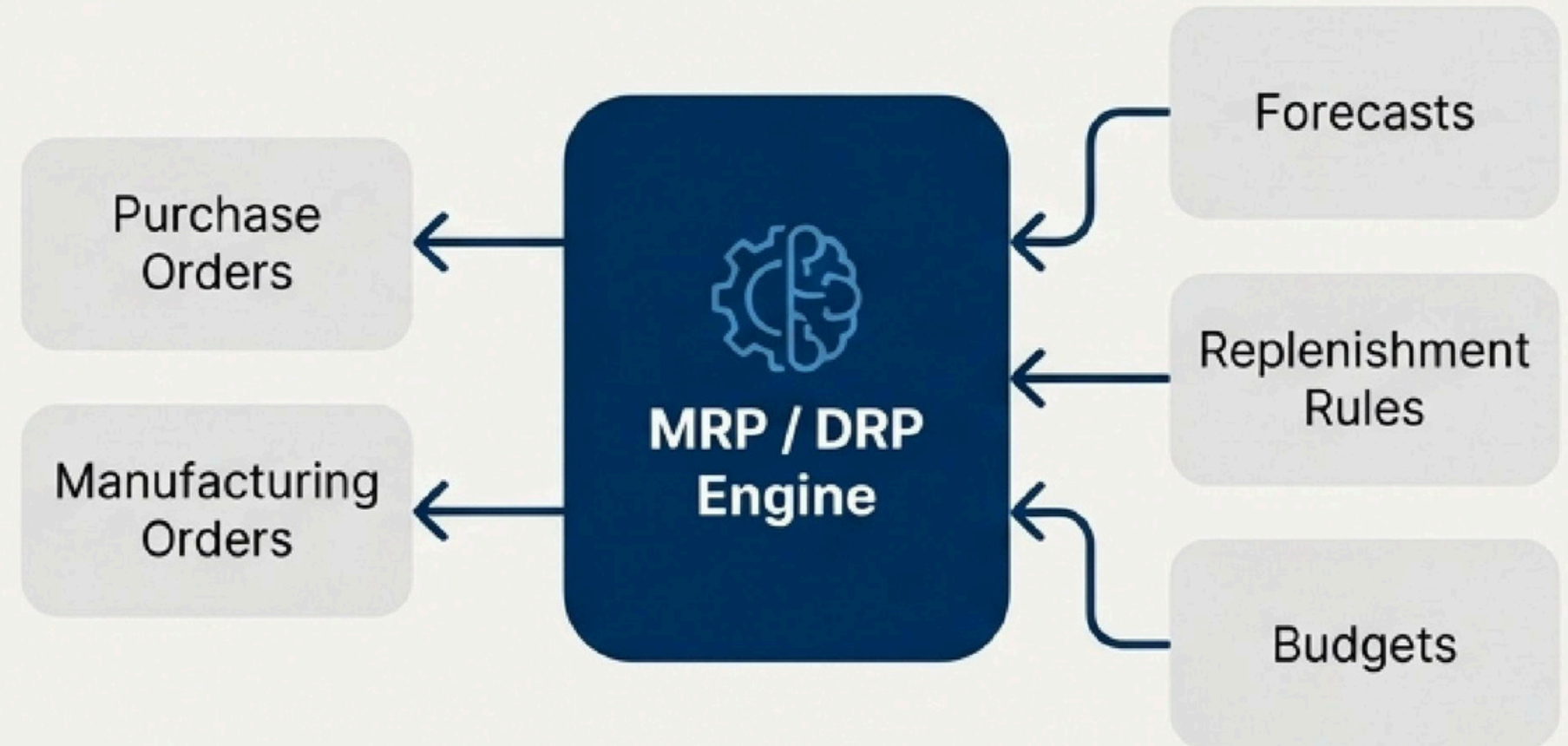


## Part 3: The Strategy

### The Data Driving Intelligent Demand Planning

Accurate planning requires quality inputs. Ostendo allows you to shape demand signals using a variety of data points.

- **Item Sales Forecasts:** Drive potential future demand directly into the MRP calculation.
- **Re-Order Levels & Quantities:** Define replenishment rules based on historical usage data or fixed quantities.
- **Item Budgets:** Set and track performance against budgets for Quantity, Revenue, Cost, and Profit.



A planning process grounded in both historical data and future-looking business strategy.



# Part 3: The Strategy

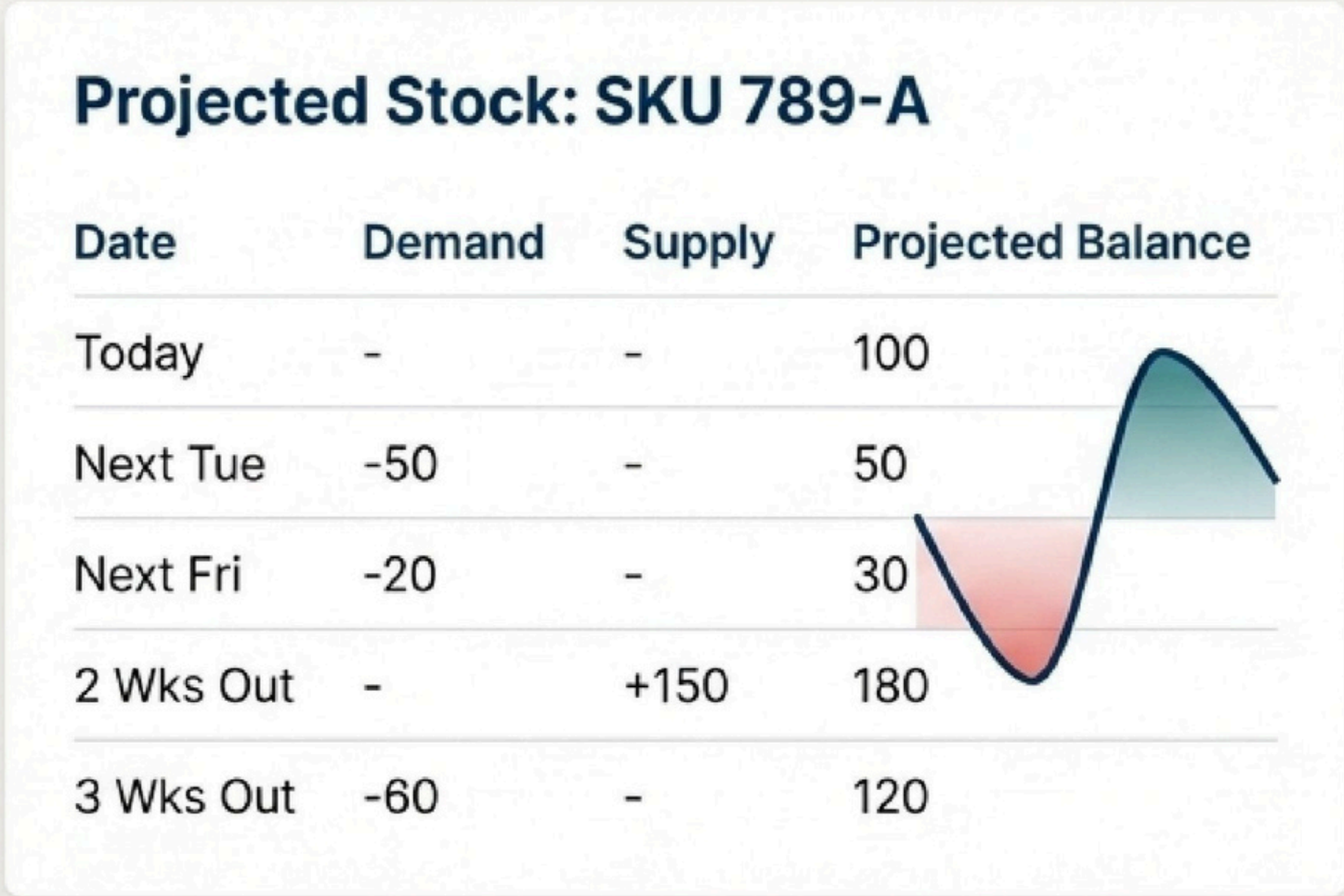
## Instant Forward Visibility: Answer “Can We Supply?” in Seconds

### Quick Projected Availability

**The Question:** “Based on all open sales orders, purchase orders, and jobs, what will my stock level for this item be next Tuesday... or three weeks from now?”

**The Ostendo Answer:** The Quick Projected Availability screen provides an instant, forward-looking projection of closing stock.

**How It Works:** It evaluates all demand orders (e.g., Sales) and all supply orders (e.g., Purchases, Manufacturing) using their required dates to give you a running balance into the future.







## Part 4: The System

# The Intelligent Item Master: Data-Rich Product DNA


An item is more than a number. Ostendo's item master captures a rich set of attributes that drive automation, safety, and efficiency throughout the system.


### Lifecycle Management

 **Product Status:** Designate items as **Runout** (disallow purchasing, allow issuing) or **Obsolete** (prevent all use).

 **Product Supersession:** Automatically swap out an 'old' product with a 'new' one when entered on an order.


### Physical & Logistical Data

 **Item Dimensions:** Store Length, Width, Depth, and Pack Size to calculate volumes or areas on orders.

 **Manufacturer / Brand / Model:** Store key reference information.

 **Hazard Information:** Record and store safety-specific data.

### Financial Control

 **Product Categorisation:** Control which financial posting accounts are used when an item is sold.



## Part 4: The System

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# A Seamlessly Integrated Data Ecosystem

### Flexible Costing Models

**Feature:** Choose between Standard Costing, Average Costing, or Actual Costing methods to fit your accounting requirements.

### Universal Identifiers

**Feature:** Store and generate multiple barcodes for any item. Any of the associated barcodes can be scanned to identify the item.

**Feature:** Record your customer's item code and print it on their shipping documents for their convenience.

### Streamlined Communications

**Feature:** Display user-specific messages based on the item and module (e.g., a 'sales' message for Item A on a Sales Order, and a 'purchasing' message on a Purchase Order).

### Dynamic Pricing

**Feature:** Optionally auto-calculate the sell price based on the receipt cost plus a defined mark-up % for the item or a specific Price Level.



# Part 4: The System

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## The Foundation: Flexibility, Control, and a Single Source of Truth

### Unbreakable Data Links

**Feature:** Link any form of electronic document or image directly to an Item record. (e.g., spec sheets, quality certificates, product photos).

### UoM & Inventory Integrity

**Feature:** Multi-unit of measure with associated conversion factors (e.g., Bottle -> Case -> Pallet).

**Feature:** Optionally disallow negative inventory, either at a specific item or a global company level, to enforce process discipline.

### Comprehensive Audit Trail

**Feature:** Unlimited date/time stamped, and categorised History Notes.

**Benefit:** Designated notes (e.g., 'Purchase Notes') can be configured to automatically copy through to relevant orders.

### Beyond the Sale

**Feature:** Automatically create warranty and/or asset service records upon the issue of a serialized item.



# From Disparate Processes to a Unified Command Center

The journey of your inventory is your business's journey. Ostendo provides a single, integrated platform to manage that entire lifecycle—from the complexities of global sourcing and the physical realities of the warehouse floor, to the strategic demands of planning and forecasting.



- **Source with Precision:** Know your true costs and track every inbound item.
- **Manage with Certainty:** Achieve granular control and traceability in the warehouse.
- **Plan with Intelligence:** Shift from reactive to predictive with powerful MRP/DRP.
- **Operate on a Robust System:** Leverage a flexible, data-rich foundation.

Ostendo isn't just inventory software; it's a complete command and control system for your physical assets.